Ranpak®

Pack Space Excellence

Simon Davies

Tuesday, 13 December 2022



Welcome to…

A new beginning and a new name……

Pack Space Excellence

- Increased social media posts
- Case studies
- AR APP
- New video
- New 3D rendered pictures
- New infographics



Ranpak® | Deliver a Better World™

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Innovative Smart Solutions



Ranpak® | Deliver a Better World™

Innovative Smart Solutions

- **Pack Space Excellence** gives us the opportunity to fully satisfy customer needs by providing the **complete packaging solution**.



Ranpak® | Deliver a Better World™

Innovative Smart Solutions

- **Pack Space Excellence** gives Ranpak the opportunity to fully satisfy customer needs by providing the **complete packaging solution**.
- Our goal is to exceed our customers' expectations and our competitor's reach!



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Innovative Smart Solutions

Pack Space Excellence is important for account retention.

We accomplish this by:



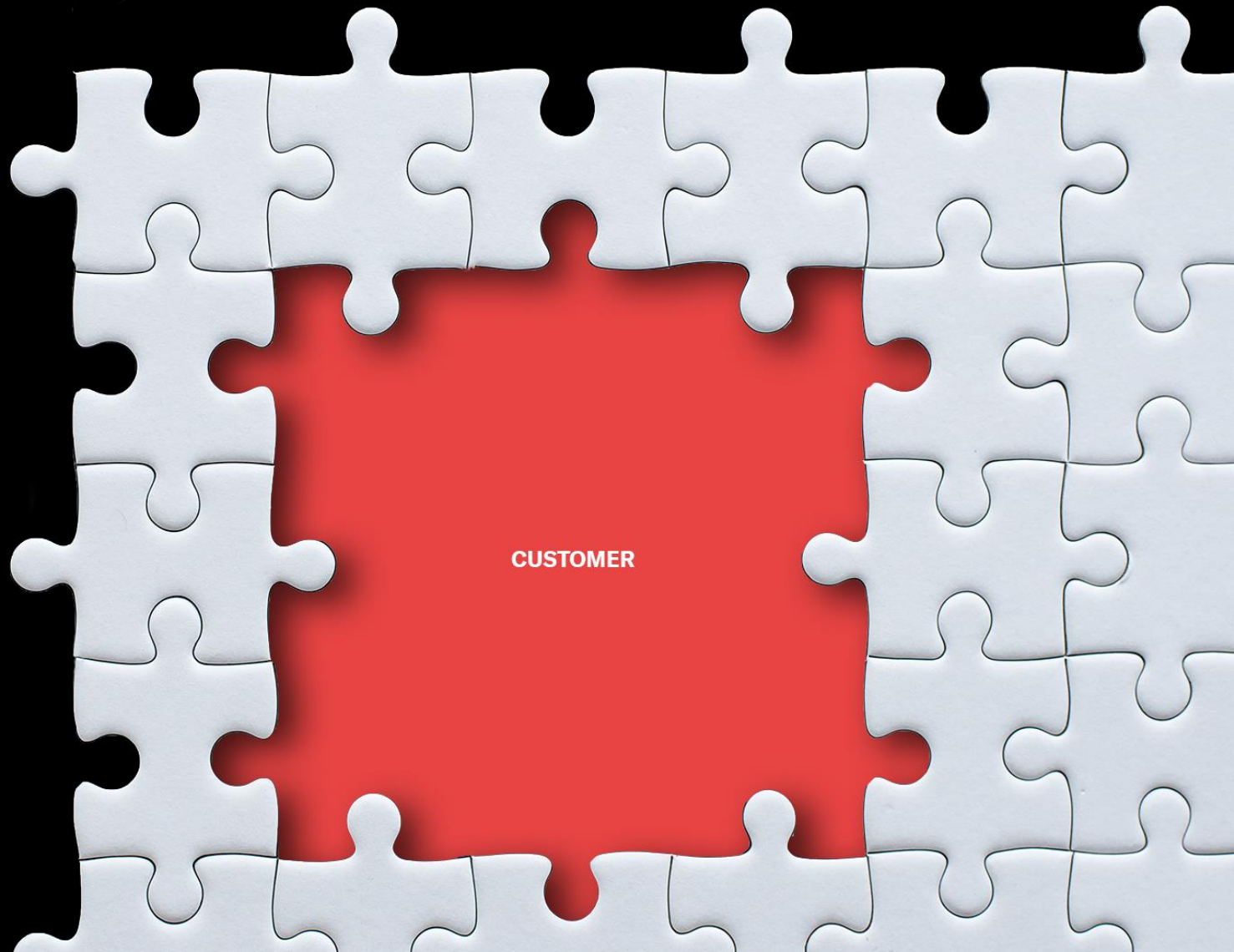
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A totally happy customer is
a loyal customer

Innovate by understanding customer needs

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Innovators look through the eyes of customers.
Innovation will deliver:

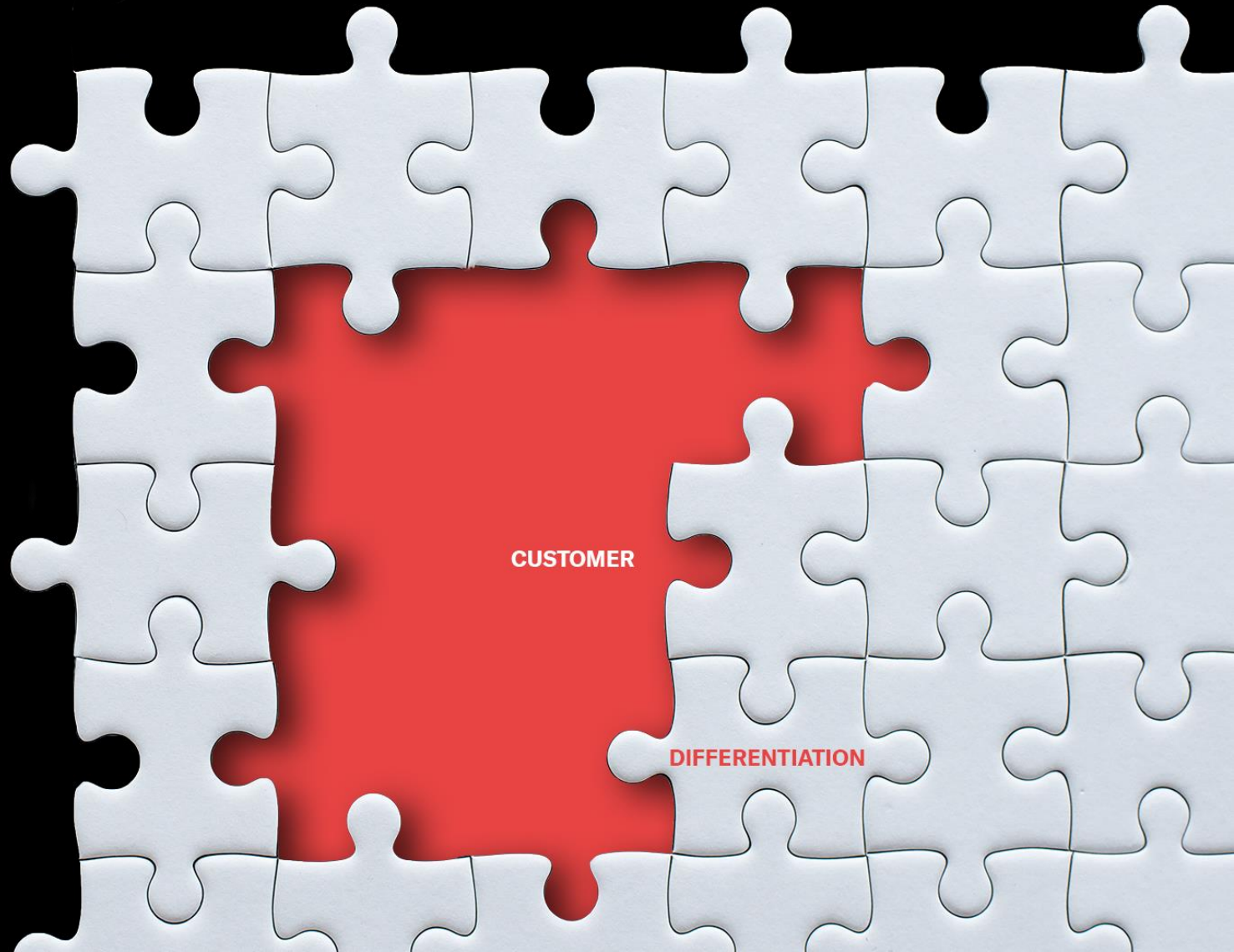


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Innovate by understanding customer needs

Innovators look through the eyes of customers.
Innovation will deliver:

- Differentiation.

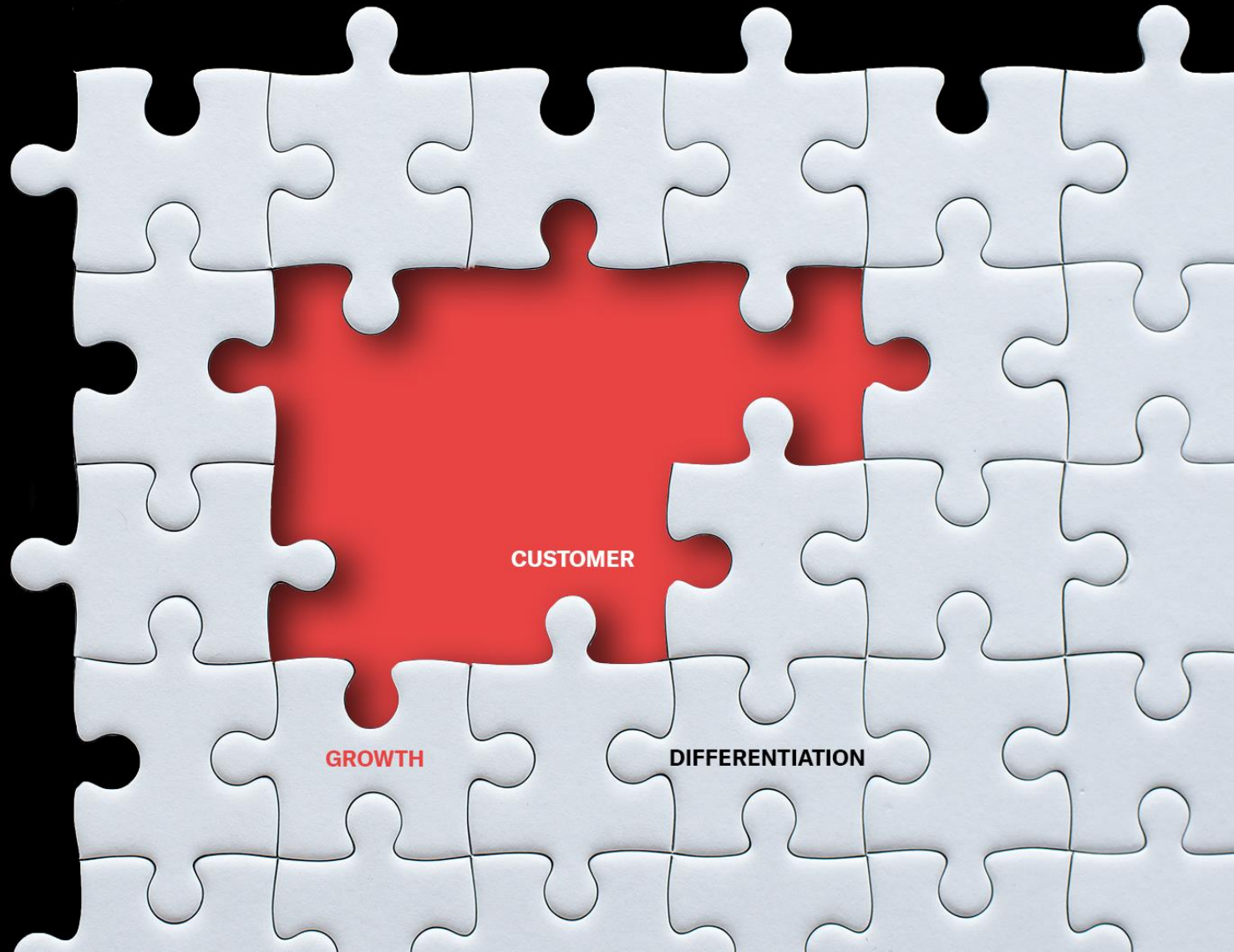


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Innovate by understanding customer needs

Innovators look through the eyes of customers. Innovation will deliver:

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- Business growth.

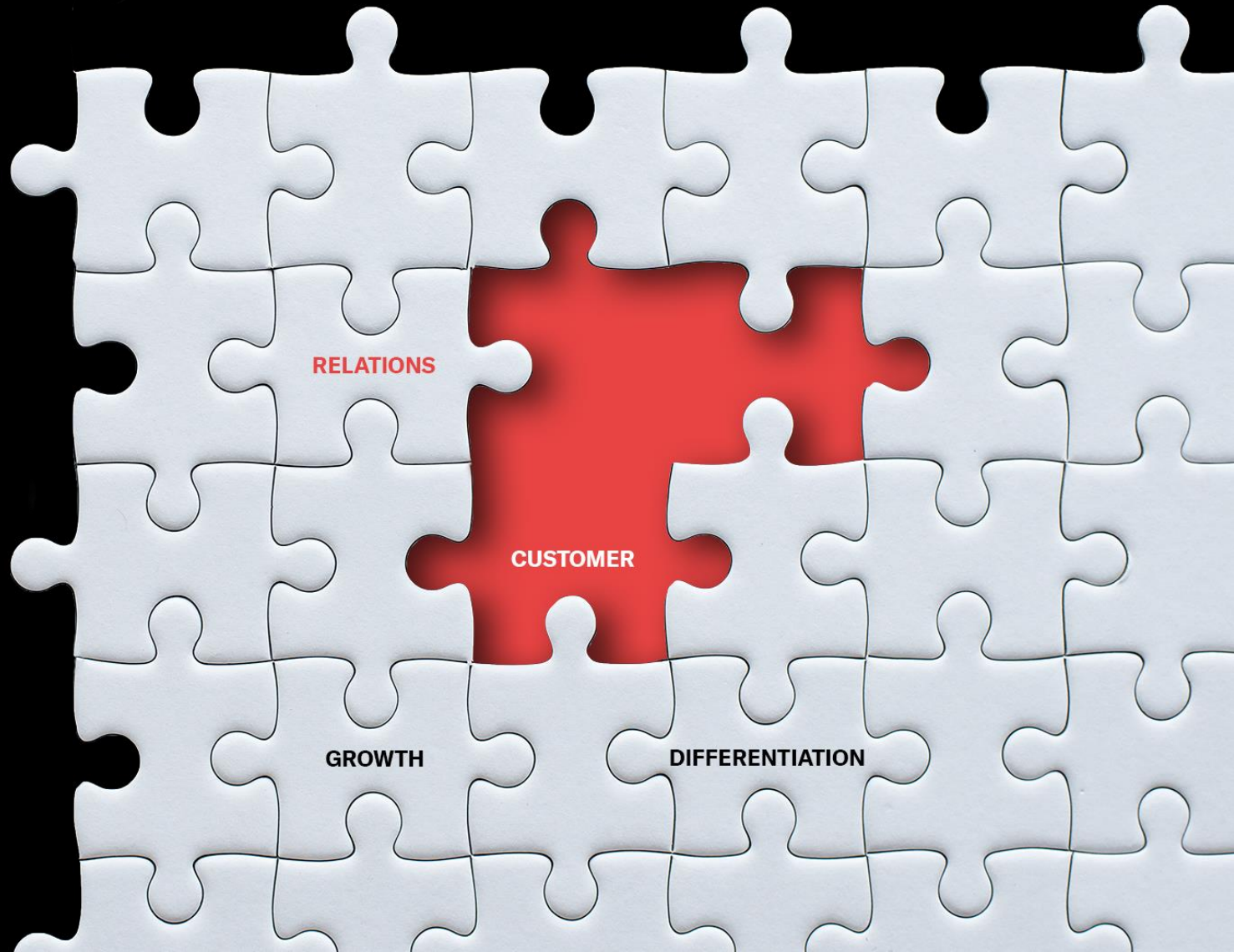


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Innovate by understanding customer needs

Innovators look through the eyes of customers. Innovation will deliver:

- Differentiation.
- Business growth.
- Closer relations with your customer.



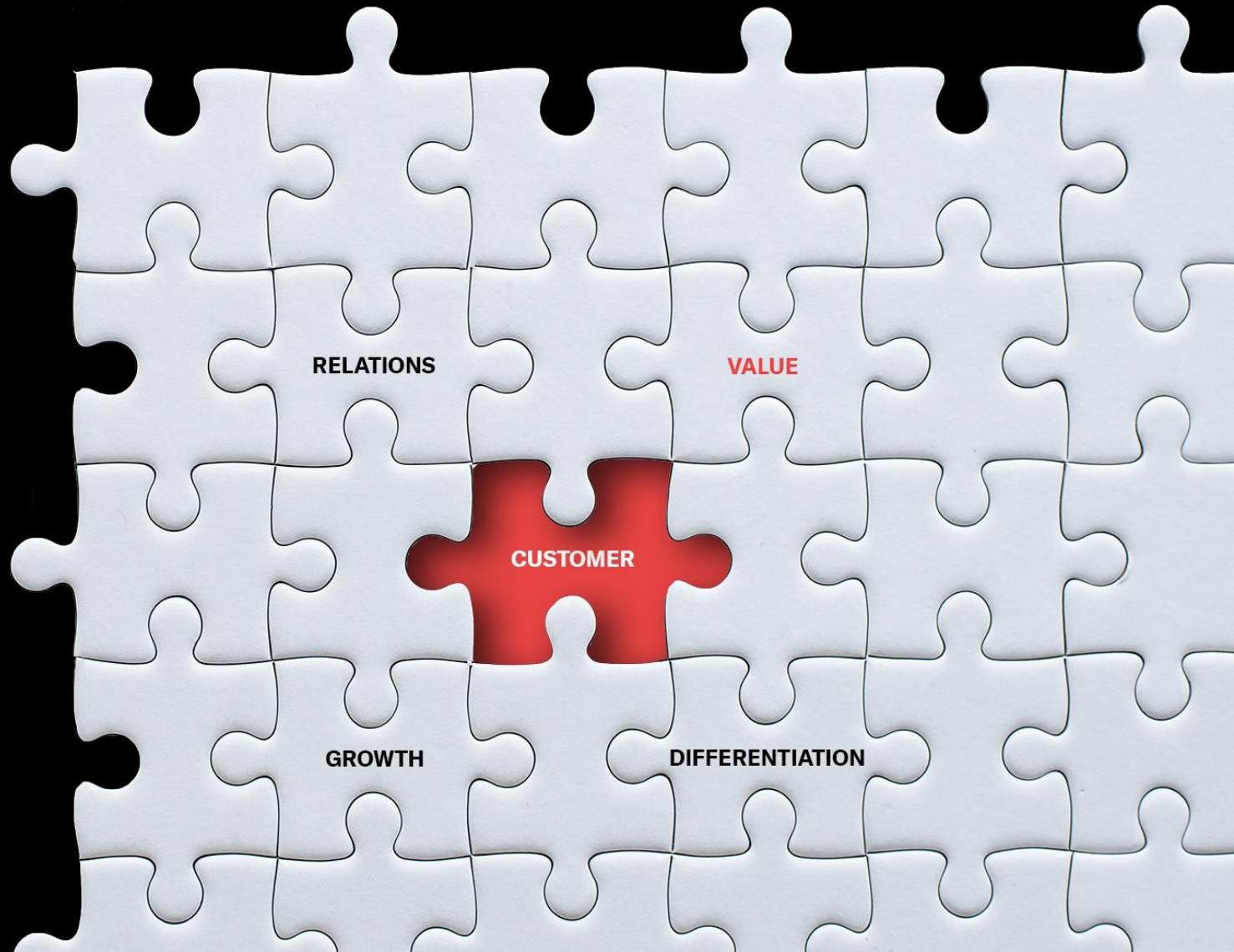
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Serve them better keep them longer!



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How will the customer benefit from Pack Space Excellence

How will the customer benefit



Key customer needs



Increased productivity

Key customer needs



Increased productivity

- The packing process will benefit from improved throughputs.

Key customer needs



Increased productivity

- The packing process can benefit from the improved throughputs.
- Improved productivity rates will have a positive impact on customers profitability.

Key customer needs



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- The packing process can benefit from improved throughputs.
- Improved productivity rates will have a positive impact on customers profitability.
- Doing more with less directly impacts your customer's bottom line



Key customer needs

Space savings



Key customer needs

Space savings

- Companies need warehouses to function optimally from within.



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Space savings

- Companies need warehouses to function optimally from within.
- Warehouse space is key to maximizing operational efficiency.

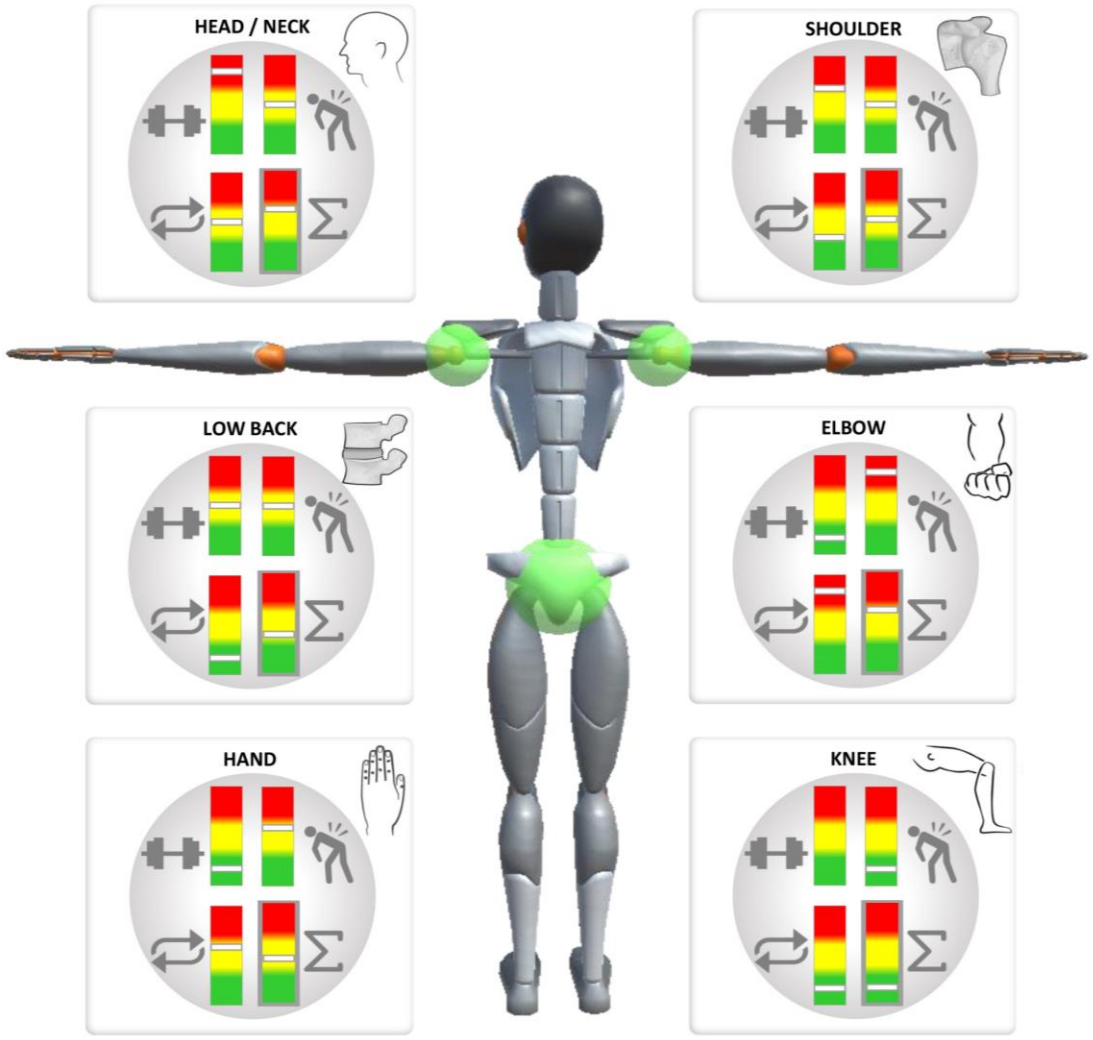


Key customer needs

Space savings

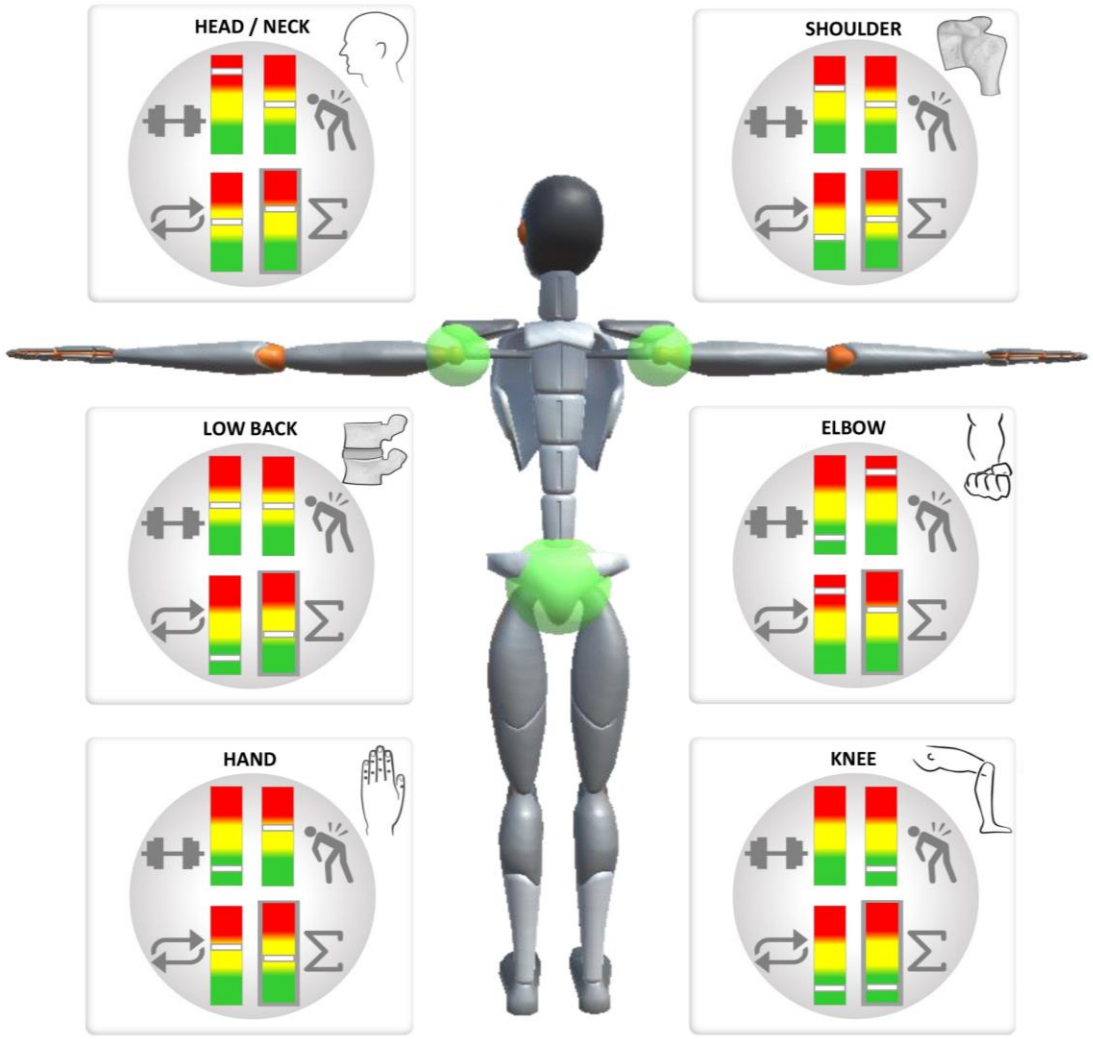
- Companies need warehouses to function optimally from within.
- Warehouse space is key to both maximizing operational efficiency.
- **Pack Space Excellence** solutions create a safe and efficient warehouse environment.

Key customer needs



Improved ergonomics

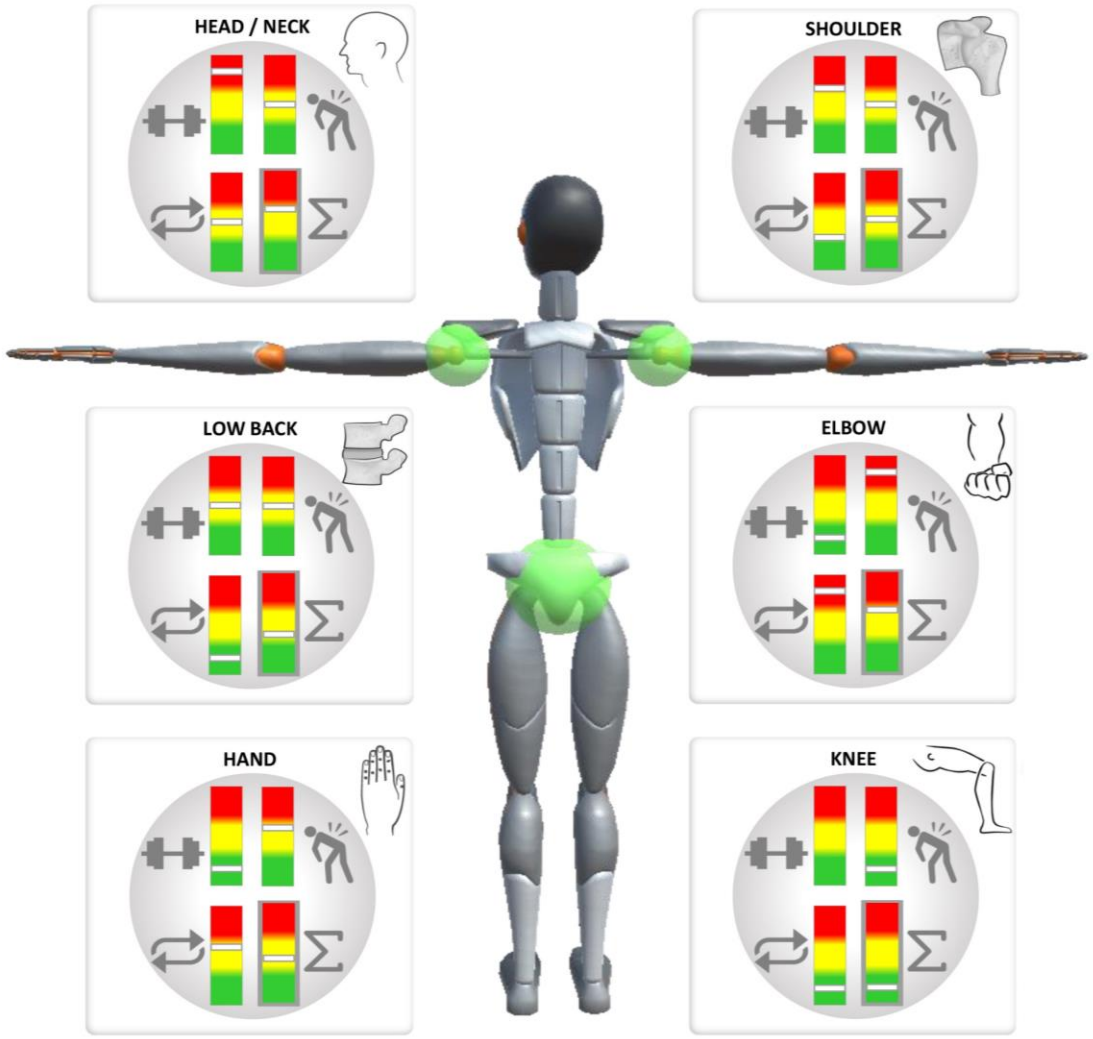
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Improved ergonomics

- It’s common for packers performing repetitive tasks, to suffer ergonomic injuries.

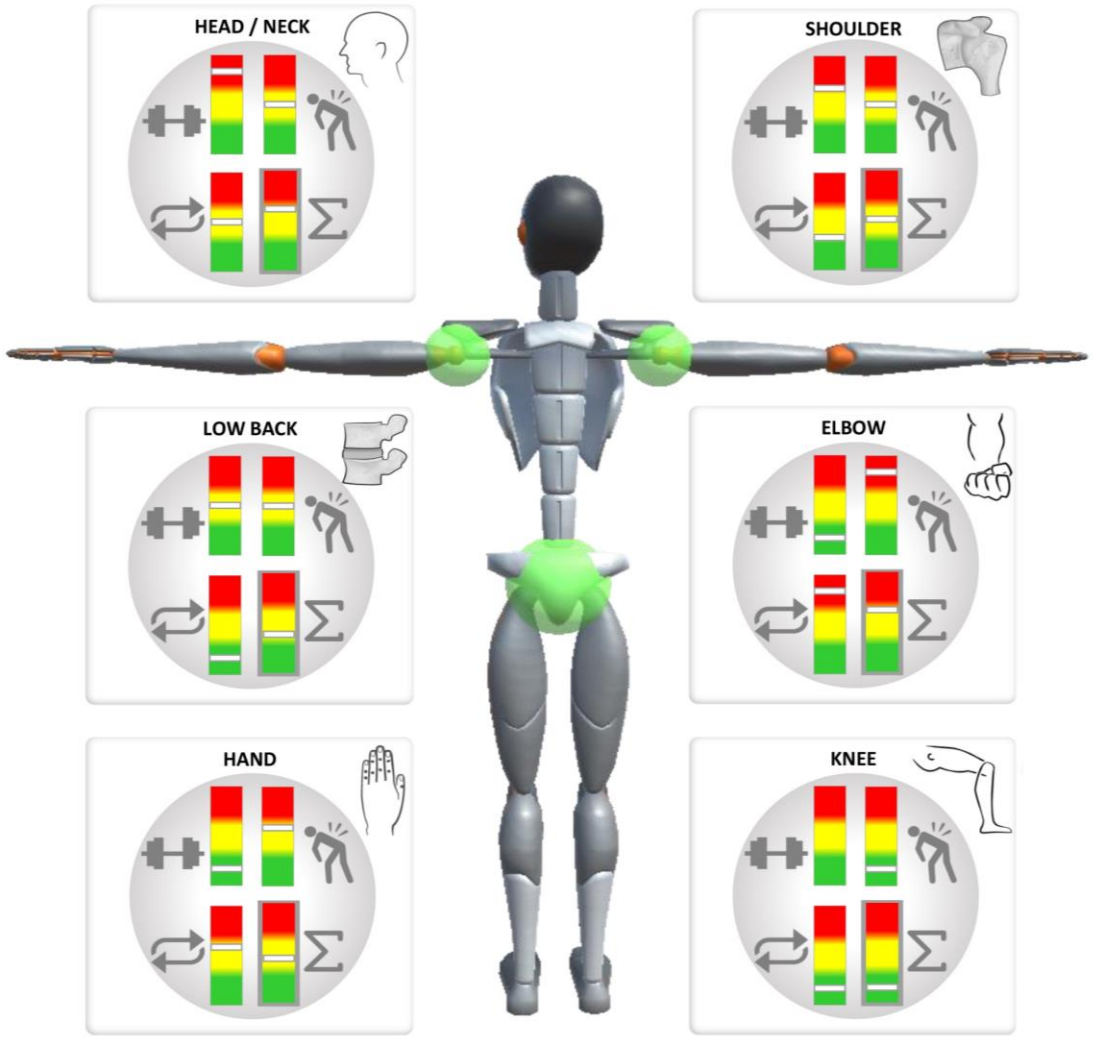
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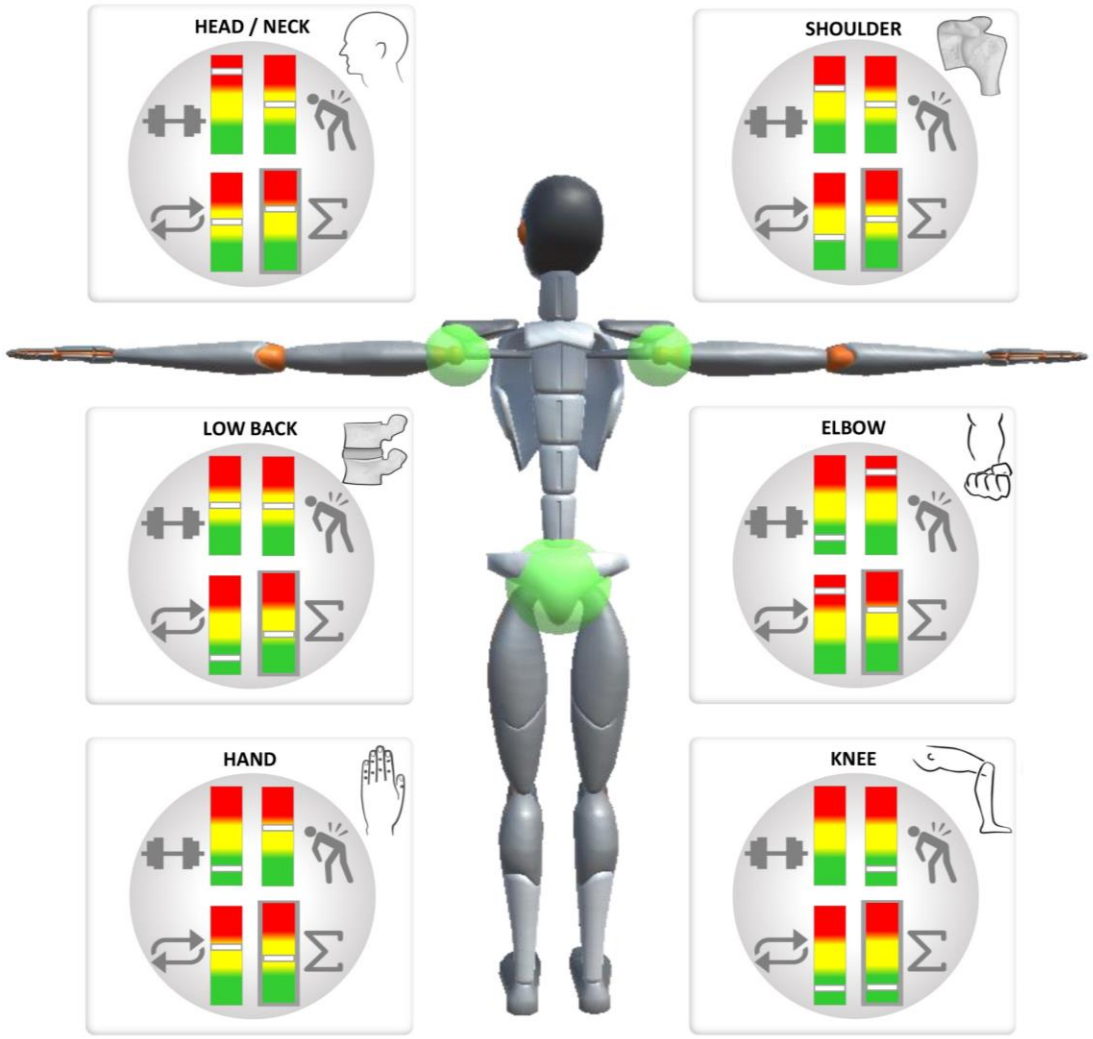
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- That's €476 billion every year.

Reduce risk of injury



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- Studies estimate that for every euro invested, there is a return of 2.2 euro.**.

** Source: European Agency for Safety and Health at Work*

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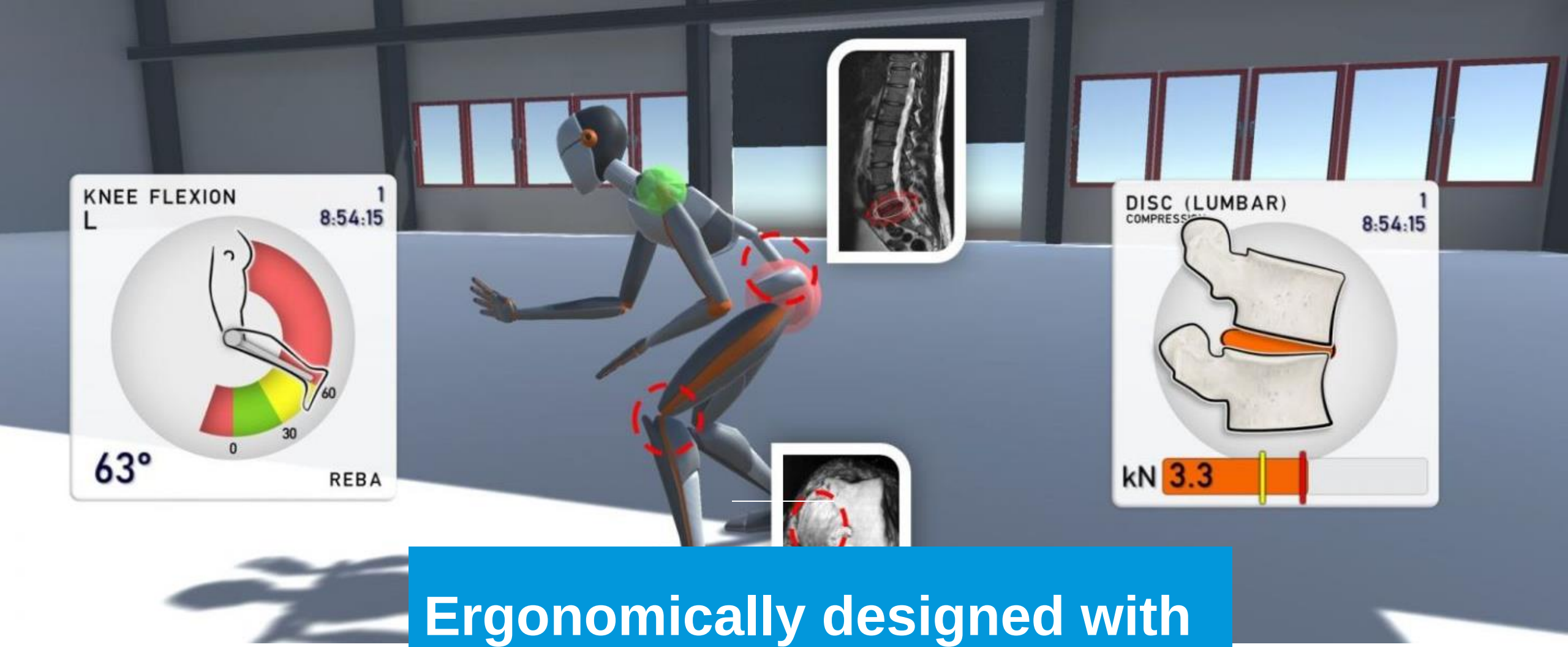
for ergonomic solutions

- Recognize health hazards
- Identify exposure risks
- Prevent working injuries

Differentiated solutions with an eye on well being of the packers

Ranpak | Deliver a Better World™





Ergonomically designed with the customers wellness in mind

Accidents hurt, safety doesn't

Workspace Excellence
Cushioning

Ranpak | Deliver a Better World



Increased productivity

Problem
Unorganized and inefficient packing area.



Increased productivity

Problem

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Solution

- Padpak LC2 Plus 30”.
- Converter above the paper packs feeding a hopper saving space.



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  - Packing cycle faster by 15%.
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Pack space Excellence
Void Fill

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FillPak on frame above crossing conveyor belts.



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FillPak TTC fixed to aluminum pole with swivel arm.



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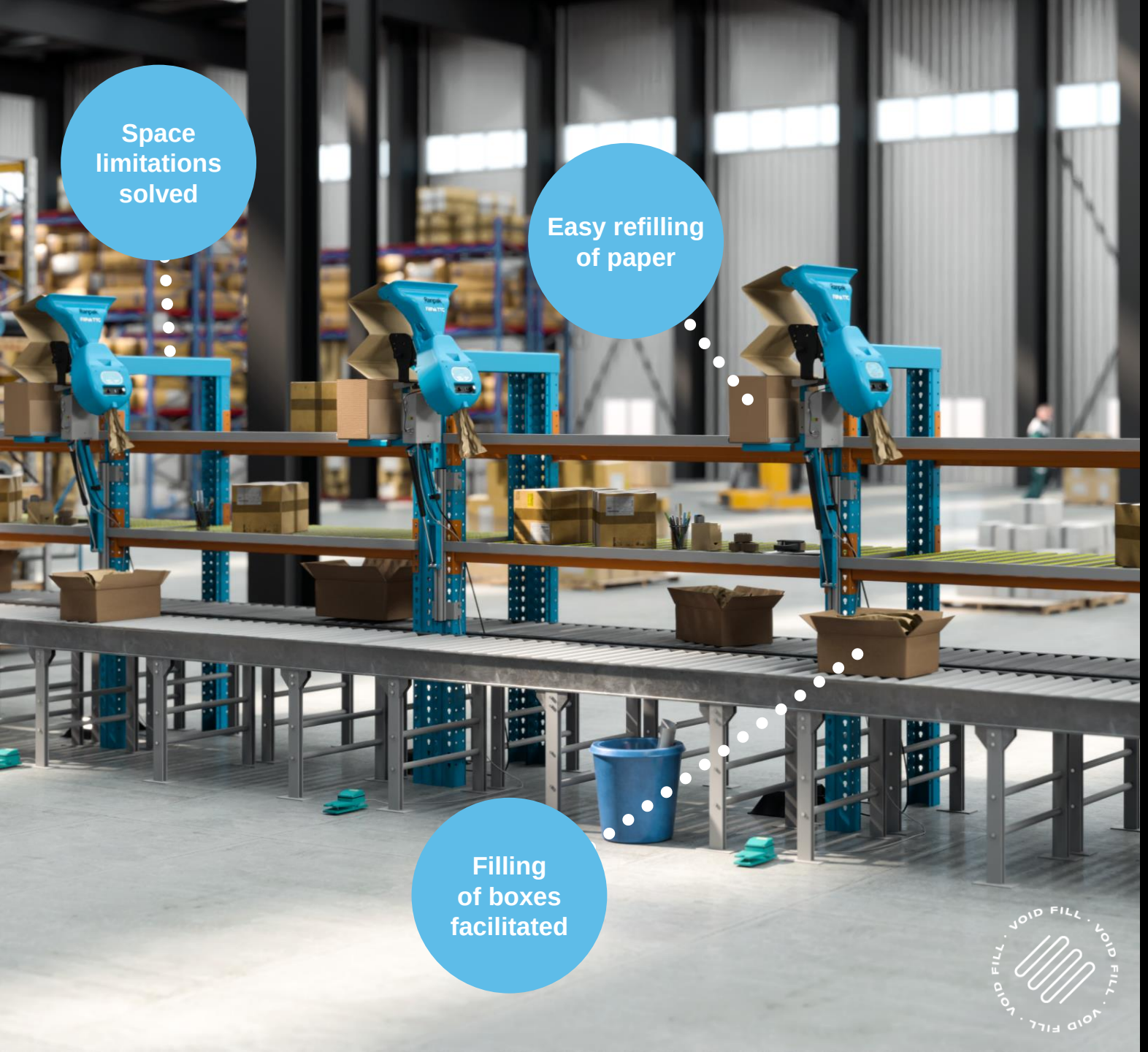
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Pack Space Excellence
Wrapping

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- Overpacking or under packing with old solutions; due to guestimate of material needed by packer.
- Time consuming to measure every pad; production output dropped.



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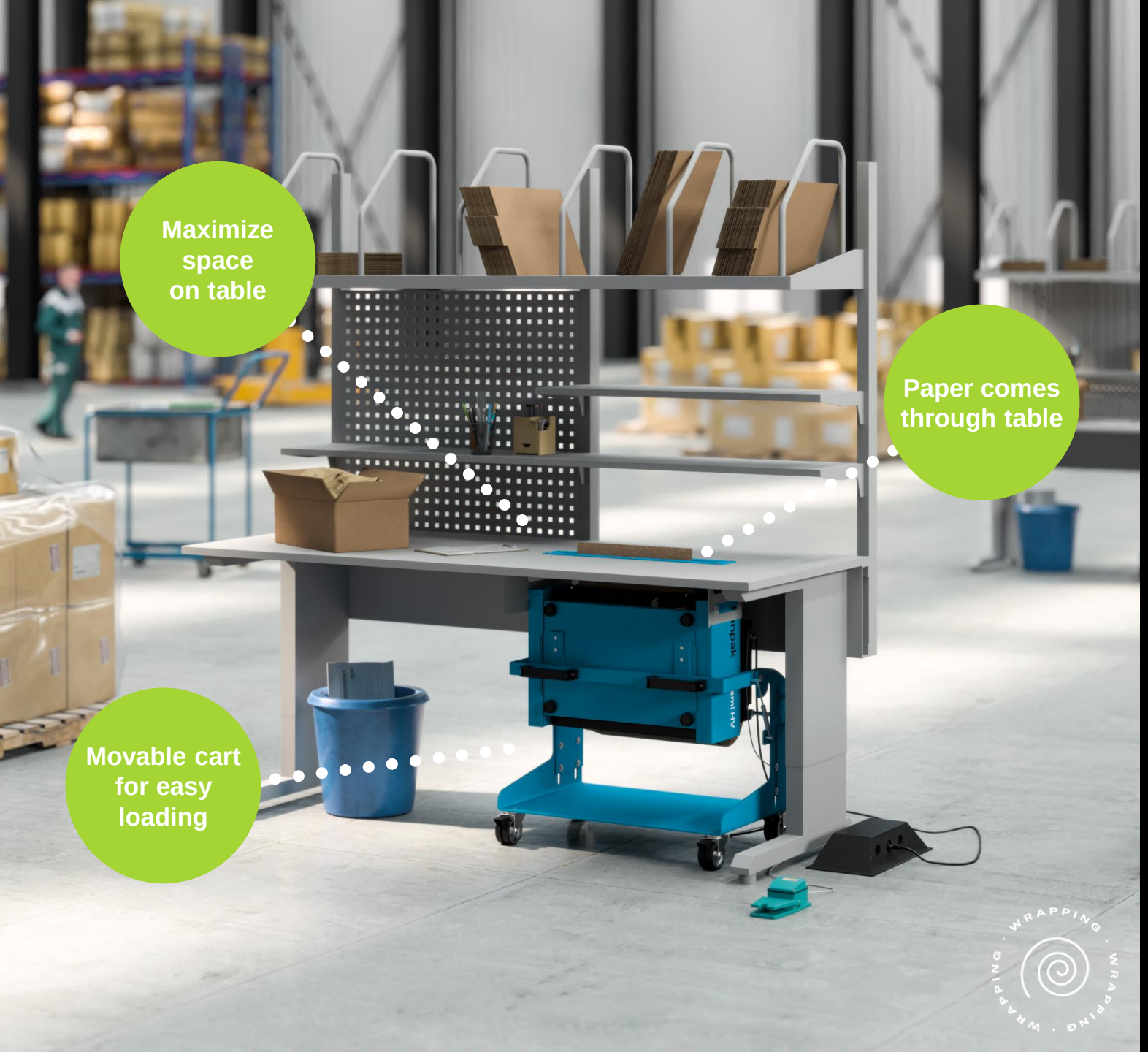
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